

Jan/Feb/Mar

Totals

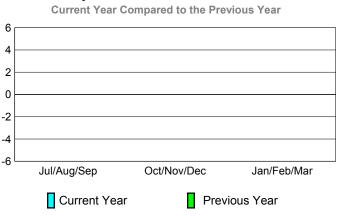
## GMT: Federico STEINHAUS Location: ITALY GMT CA: 4

		200	2008-2009		
	New Club	Actual New	Actual Dropped	Gain/ Loss of	Gain/ Loss of
Month	<u>Goal</u>	Clubs	<u>Clubs</u>	<u>Clubs</u>	<u>Clubs</u>
Jul/Aug/Sep	0	0	0	0	0
Oct/Nov/Dec	0	0	0	0	0

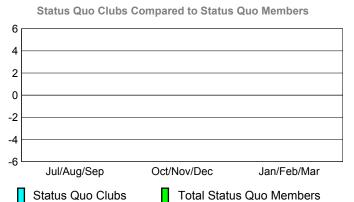
## Club Results 2009-2010



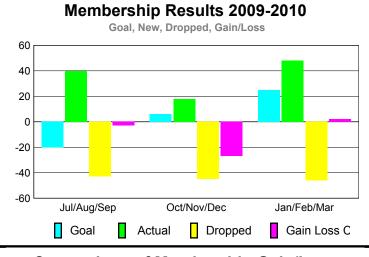
## Comparison of Club Gain/Loss

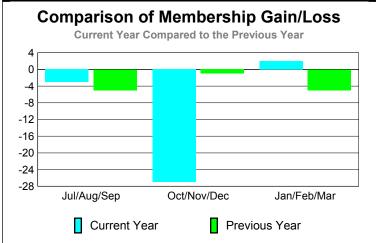


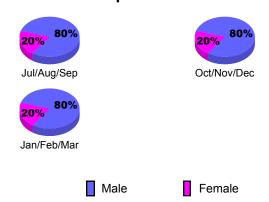
### YTD Status Quo Clubs 2009-2010



### **MEMBERSHIP Membership** Results <u>Membership</u> 2009-2010 2008-2009 Net Actual Actual Gain/ Gain/ Memb New Dropped Loss of Loss of Month Goal Memb Memb Memb **Memb** Jul/Aug/Sep -20 -43 -5 40 -3 Oct/Nov/Dec -27 6 18 -45 -1 Jan/Feb/Mar 25 -46 2 -5 48 Totals 106 -134 -28 -11







5

0 -5

-10 -15

-20

-25

Jul/Aug/Sep

Current Year



Totals

### GMT: Federico STEINHAUS Location: ITALY GMT CA: 4

0



0

0

# Club Results 2009-2010 Goal, New, Dropped, Gain/Loss 1 0.8 0.6 0.4 0.2 0 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Goal Actual Dropped Gain Loss C

# Comparison of Club Gain/Loss Current Year Compared to the Previous Year 6 4 2 0 -2 -4 -6 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Current Year Previous Year

### YTD Status Quo Clubs 2009-2010

Status Quo Clubs Compared to Status Quo Members

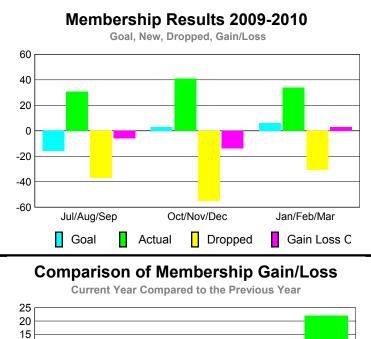
6
4
2
0
-2
-4
-6

Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar

Status Quo Clubs

Total Status Quo Members

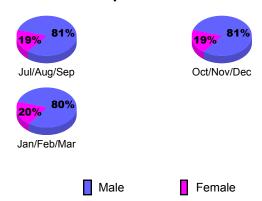
		•					
		MEM	BERSH	IIP			
		Member 200	Membership 2008-2009				
Month	Net Memb <u>Goal</u>	Actual New <u>Memb</u>	Actual Dropped <u>Memb</u>	Gain/ Loss of <u>Memb</u>	Gain/ Loss of <u>Memb</u>		
Jul/Aug/Sep	-16	31	-37	-6	-22		
Oct/Nov/Dec	3	41	-55	-14	-3		
Jan/Feb/Mar	6	34	-31	3	22		
Totals	-7	106	-123	-17	-3		



# Gender Comparison 2009-2010

Oct/Nov/Dec

Jan/Feb/Mar





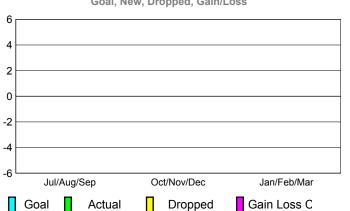
### **Location: ITALY** GMT CA: 4 **GMT: Federico STEINHAUS**

		<u>Club</u> <b>20</b> 0		<u>Clubs</u> 2008-2009	
	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
0	0	0	0	0	0

Month	Club <u>Goal</u>	New <u>Clubs</u>	Dropped Clubs	Loss of <u>Clubs</u>	Loss of <u>Clubs</u>
Jul/Aug/Sep	0	0	0	0	0
Oct/Nov/Dec	0	0	0	0	0
Jan/Feb/Mar	0	0	0	0	0
Totals	0	0	0	0	0

**CLUBS** 

### **Club Results 2009-2010** Goal, New, Dropped, Gain/Loss

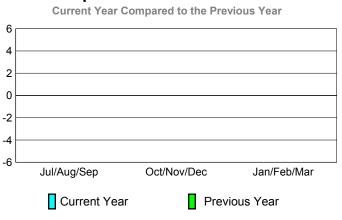


## Comparison of Club Gain/Loss

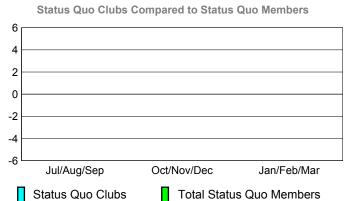
Dropped

Gain Loss C

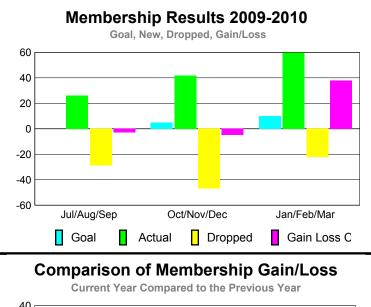
Actual

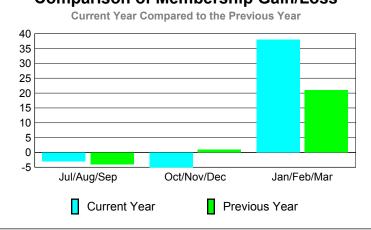


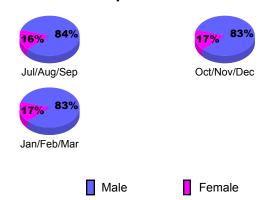
### YTD Status Quo Clubs 2009-2010











0 -5

-10

-15

-20

Jul/Aug/Sep

Current Year



Totals

Goal

Actual

### **GMT: Federico STEINHAUS Location: ITALY** GMT CA: 4

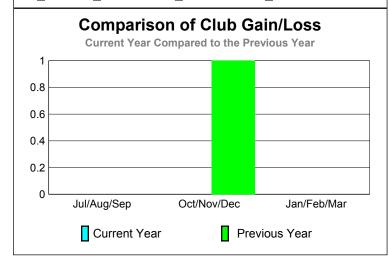
		<u>Club</u> <b>200</b>	<u>Clubs</u> 2008-2009		
Month	New Club Goal	Actual New Clubs	Actual Dropped Clubs	Gain/ Loss of Clubs	Gain/ Loss of Clubs
Jul/Aug/Sep	0	0	0	0	0
Oct/Nov/Dec	0	0	0	0	1
Jan/Feb/Mar	1	0	0	0	0

0

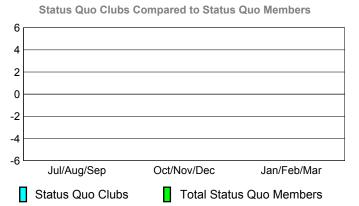
Club Results 2009-2010 Goal, New, Dropped, Gain/Loss								
		_						
Jul/Aug/Sep	Oct/Nov/Dec	Jan/Feb/Mar						
_	Goal,	Goal, New, Dropped, Gain/Lo						

Dropped

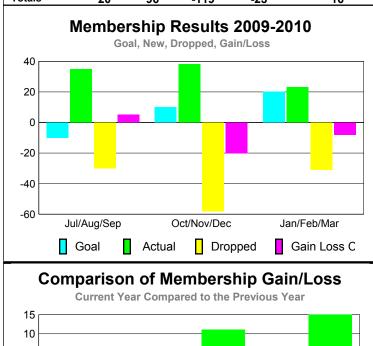
Gain Loss C



### YTD Status Quo Clubs 2009-2010



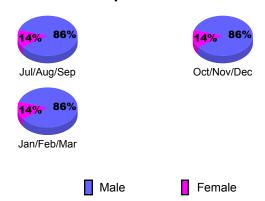




### Gender Comparison 2009-2010

Oct/Nov/Dec

Jan/Feb/Mar



0

-10

-20

-30

Jul/Aug/Sep

Current Year



Totals

### GMT: Federico STEINHAUS Location: ITALY GMT CA: 4

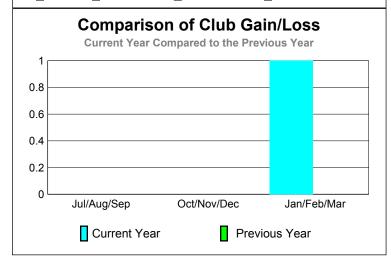
0

		<u>Club</u> <b>200</b>	<u>Clubs</u> <b>2008-2009</b>		
Month	New Club Goal	Actual New Clubs	Actual Dropped Clubs	Gain/ Loss of Clubs	Gain/ Loss of Clubs
Jul/Aug/Sep	0	0	0	0	0
Oct/Nov/Dec	0	0	0	0	0
Jan/Feb/Mar	0	1	0	1	0

0

**CLUBS** 

# Club Results 2009-2010 Goal, New, Dropped, Gain/Loss 1 0.8 0.6 0.4 0.2 0 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Goal Actual Dropped Gain Loss C



### YTD Status Quo Clubs 2009-2010

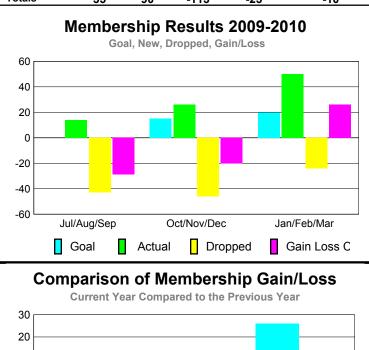
Status Quo Clubs Compared to Status Quo Members

6
4
2
0
-2
-4
-6

Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar

Status Quo Clubs Total Status Quo Members

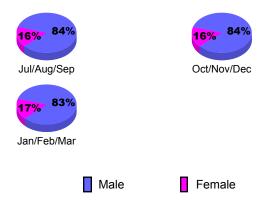
		MEM	<u>BERSH</u>	<u>IIP                                   </u>	
		Member	<u>ship</u> Result	ts	Membership
		200	9-2010		2008-2009
Month	Net Memb <u>Goal</u>	Actual New <u>Memb</u>	Actual Dropped <u>Memb</u>	Gain/ Loss of <u>Memb</u>	Gain/ Loss of <u>Memb</u>
Jul/Aug/Sep	0	14	-43	-29	-8
Oct/Nov/Dec	15	26	-46	-20	-12
Jan/Feb/Mar	20	50	-24	26	10
Totals	35	90	-113	-23	-10



## **Gender Comparison 2009-2010**

Oct/Nov/Dec

Jan/Feb/Mar



-20

-30

-40 -50

-60

-70

Jul/Aug/Sep

Current Year



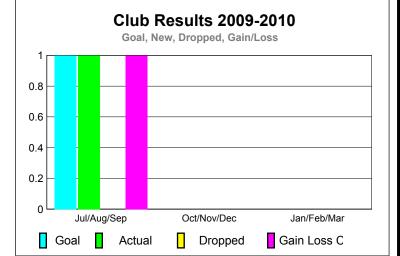
Totals

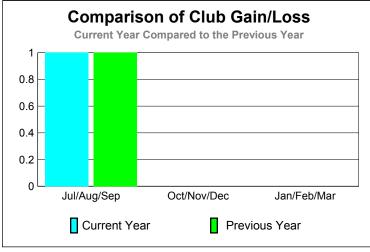
### GMT: Federico STEINHAUS Location: ITALY GMT CA: 4

	<u>Club</u> Results 2009-2010				<u>Clubs</u> 2008-2009
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	1	1	0	1	1
Oct/Nov/Dec	0	0	0	0	0
Jan/Feb/Mar	0	0	0	0	0

0

**CLUBS** 





### YTD Status Quo Clubs 2009-2010

Status Quo Clubs Compared to Status Quo Members

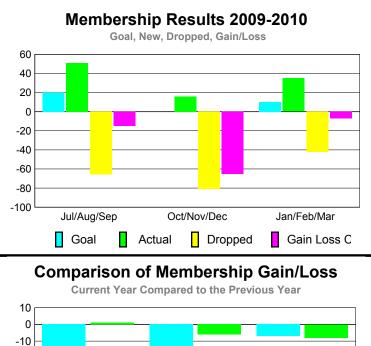
6
4
2
0
-2
-4
-6

Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar

Status Quo Clubs Total Status Quo Members

		Member 200	Membership 2008-2009		
Month	Net Memb <u>Goal</u>	Actual New <u>Memb</u>	Actual Dropped <u>Memb</u>	Gain/ Loss of <u>Memb</u>	Gain/ Loss of <u>Memb</u>
Jul/Aug/Sep	20	51	-66	-15	1
Oct/Nov/Dec	0	16	-81	-65	-6
Jan/Feb/Mar	10	35	-42	-7	-8
Totals	30	102	-189	-87	-13

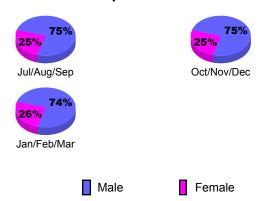
**MEMBERSHIP** 



## **Gender Comparison 2009-2010**

Oct/Nov/Dec

Jan/Feb/Mar





Totals

### GMT: Federico STEINHAUS Location: ITALY GMT CA: 4

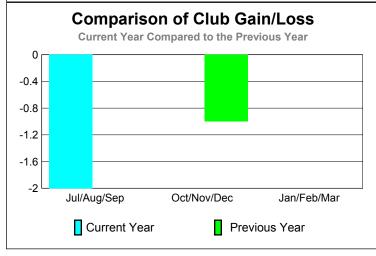
-1

### **Club** Results Clubs 2008-2009 2009-2010 New Actual Actual Gain/ Gain/ Club New **Dropped** Loss of Loss of Month Goal Clubs Clubs Clubs Clubs Jul/Aug/Sep 0 -2 -2 0 0 Oct/Nov/Dec 0 0 0 0 -1 Jan/Feb/Mar 0 0 0 0

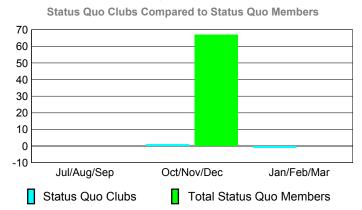
-2

**CLUBS** 

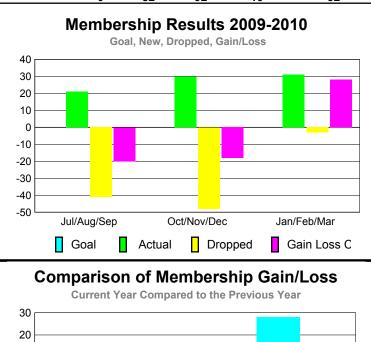
# Club Results 2009-2010 Goal, New, Dropped, Gain/Loss 0 -0.4 -0.8 -1.2 -1.6 -2 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Goal Actual Dropped Gain Loss C

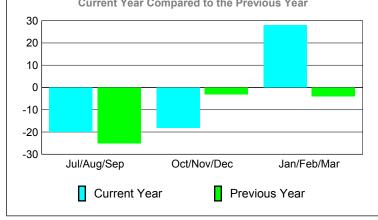


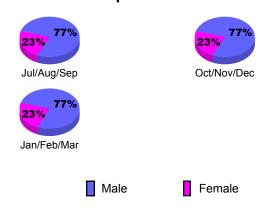
### YTD Status Quo Clubs 2009-2010



### **MEMBERSHIP Membership** Results <u>Membership</u> 2009-2010 2008-2009 Net Actual Actual Gain/ Gain/ Memb New Dropped Loss of Loss of Month Goal Memb Memb Memb Memb Jul/Aug/Sep 0 -41 -20 -25 21 Oct/Nov/Dec 0 30 -48 -18 -3 Jan/Feb/Mar -4 0 31 -3 28 Totals 82 -92 -10 -32







0

-10

-20

Jul/Aug/Sep

Current Year



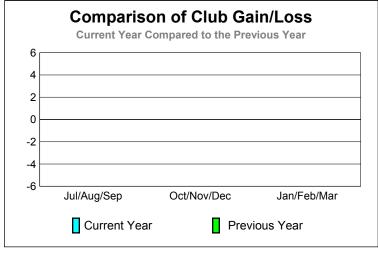
GMT: Federico STEINHAUS Location: ITALY GMT CA: 4

Clubs

		200		2008-2009	
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	0	0	0	0	0
Oct/Nov/Dec	0	0	0	0	0
Jan/Feb/Mar	0	0	0	0	0
Totals	0	0	0	0	0

CLUBS Club Results

# Club Results 2009-2010 Goal, New, Dropped, Gain/Loss 6 4 2 0 -2 -4 -6 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Goal Actual Dropped Gain Loss C



### YTD Status Quo Clubs 2009-2010

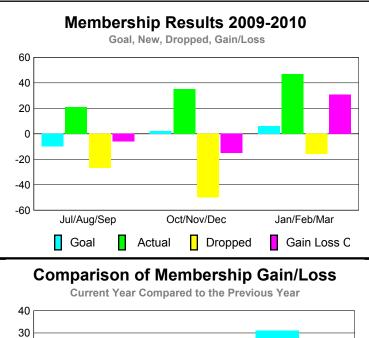
Status Quo Clubs Compared to Status Quo Members

6
4
2
0
-2
-4
-6

Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar

Status Quo Clubs Total Status Quo Members

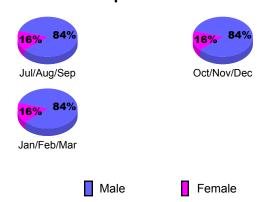
		MEM	BERSH	HP	
		Member 200	<u>Membership</u> 2008-2009		
Month	Net Memb <u>Goal</u>	Actual New <u>Memb</u>	Actual Dropped <u>Memb</u>	Gain/ Loss of <u>Memb</u>	Gain/ Loss of <u>Memb</u>
Jul/Aug/Sep	-10	21	-27	-6	-13
Oct/Nov/Dec	2	35	-50	-15	-1
Jan/Feb/Mar	6	47	-16	31	1
Totals	-2	103	-93	10	-13



### **Gender Comparison 2009-2010**

Oct/Nov/Dec

Jan/Feb/Mar



0

-5

-10

-15

-20

Jul/Aug/Sep

Current Year



Jan/Feb/Mar

Totals

### GMT: Federico STEINHAUS Location: ITALY GMT CA: 4

### **CLUBS Club** Results Clubs 2008-2009 2009-2010 New Actual Actual Gain/ Gain/ Club New **Dropped** Loss of Loss of Month Goal Clubs Clubs Clubs Clubs Jul/Aug/Sep 0 0 0 0 0 Oct/Nov/Dec 1 0 0 0 0

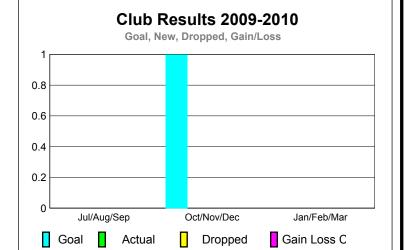
0

0

0

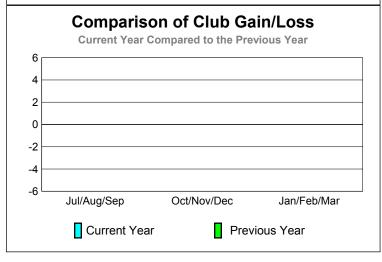
0

0



0

0



### YTD Status Quo Clubs 2009-2010

Status Quo Clubs Compared to Status Quo Members

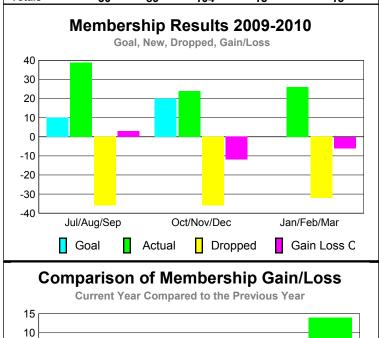
6
4
2
0
-2
-4
-6

Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar

Status Quo Clubs

Total Status Quo Members

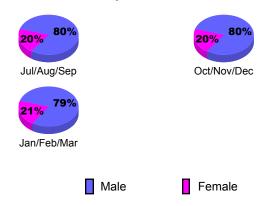
		MEM			
		Member 200	<u>Membership</u> 2008-2009		
Month	Net Memb <u>Goal</u>	Actual New <u>Memb</u>	Actual Gain/ Ga Dropped Loss of Los	Gain/ Loss of <u>Memb</u>	
Jul/Aug/Sep	10	39	-36	3	-7
Oct/Nov/Dec	20	24	-36	-12	-20
Jan/Feb/Mar	0	26	-32	-6	14
Totals	30	89	-104	-15	-13



## **Gender Comparison 2009-2010**

Oct/Nov/Dec

Jan/Feb/Mar



-10

-20

-30 -40

Jul/Aug/Sep

Current Year



Totals

Goal

Actual

### GMT: Federico STEINHAUS Location: ITALY GMT CA: 4

Clubs

-1

Gain Loss C

		200	2008-2009		
	New Club	Actual New	Actual Dropped	Gain/ Loss of	Gain/ Loss of
Month	Goal	Clubs	<u>Clubs</u>	Clubs	Clubs
Jul/Aug/Sep	0	0	0	0	0
Oct/Nov/Dec	0	0	0	0	0
Jan/Feb/Mar	0	0	0	0	-1

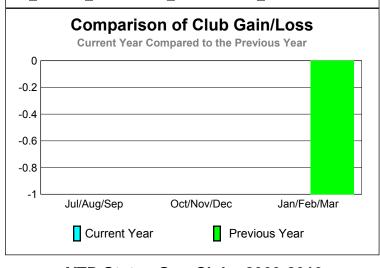
0

**CLUBS** 

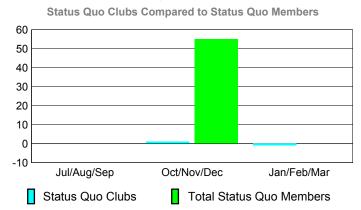
**Club** Results

# Club Results 2009-2010 Goal, New, Dropped, Gain/Loss 6 4 2 0 -2 -4 -6 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar

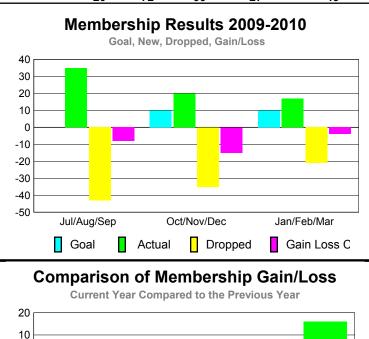
Dropped



### YTD Status Quo Clubs 2009-2010



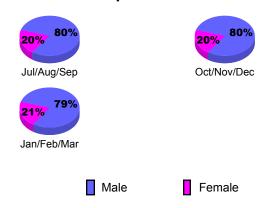
		IVIII VIVII			
		Member 200	<u>Membership</u> 2008-2009		
Month	Net Memb Goal	Actual New <u>Memb</u>	Gain/ Loss of <u>Memb</u>		
Jul/Aug/Sep	0	35	-43	-8	-22
Oct/Nov/Dec	10	20	-35	-15	-37
Jan/Feb/Mar	10	17	-21	-4	16
Totals	20	72	-99	-27	-43



## **Gender Comparison 2009-2010**

Oct/Nov/Dec

Jan/Feb/Mar

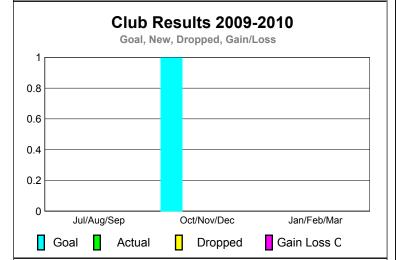


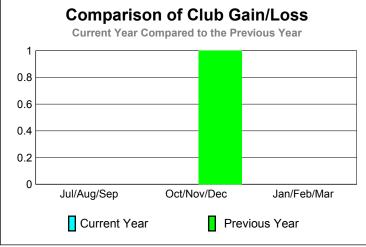


### GMT: Federico STEINHAUS Location: ITALY GMT CA: 4

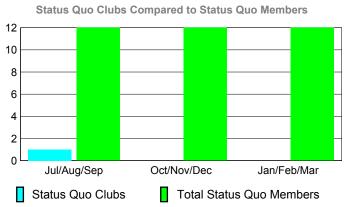
		<u>Club</u> <b>200</b>		<u>Clubs</u> 2008-2009	
Month	New Club Goal	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	0	0	0	0	0
Oct/Nov/Dec	1	0	0	0	1
Jan/Feb/Mar	0	0	0	0	0
Totals	1	0	0	0	1

**CLUBS** 

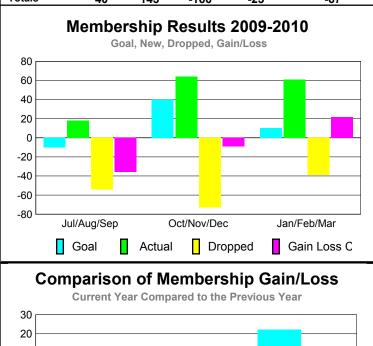


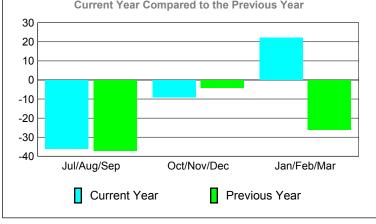


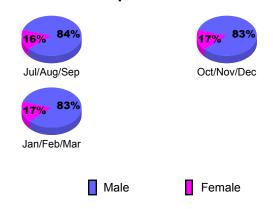
### YTD Status Quo Clubs 2009-2010











10

-10

-20 -30

Jul/Aug/Sep

Current Year

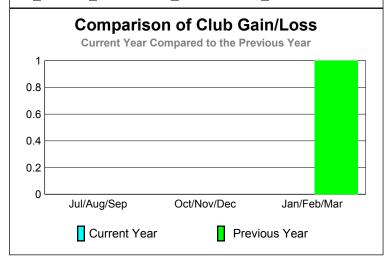


Totals

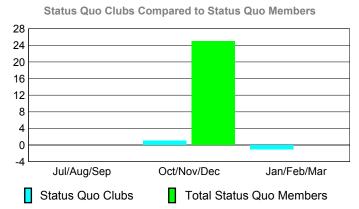
### **Location: ITALY** GMT CA: 4 **GMT: Federico STEINHAUS**

		<u>Club</u> 200		<u>Clubs</u> 2008-2009	
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	0	0	0	0	0
Oct/Nov/Dec	0	0	0	0	0
Jan/Feb/Mar	0	0	0	0	1

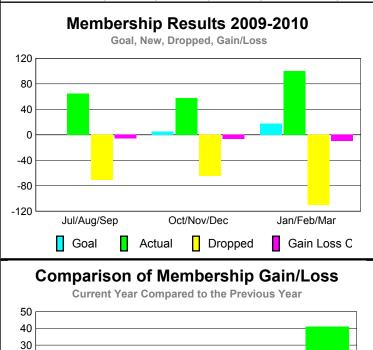
## **Club Results 2009-2010** Goal, New, Dropped, Gain/Loss 6 0 -2 -6 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Goal Actual Gain Loss C Dropped



### YTD Status Quo Clubs 2009-2010



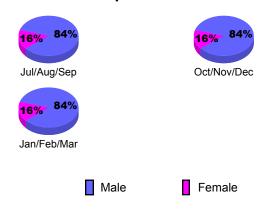




### Gender Comparison 2009-2010

Oct/Nov/Dec

Jan/Feb/Mar





Totals

### GMT: Federico STEINHAUS Location: ITALY GMT CA: 4

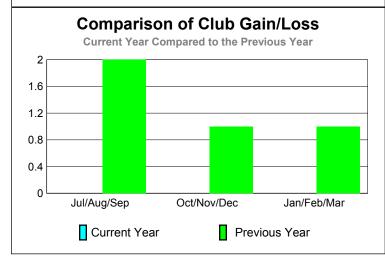
4

		<u>Club</u> <b>20</b> 0		<u>Clubs</u> 2008-2009	
Month	New Club Goal	Actual New Clubs	Gain/ Loss of Clubs		
Jul/Aug/Sep	<u>00ai</u> 0	0	Clubs 0	Clubs ()	2
Oct/Nov/Dec	1	0	0	0	1
Jan/Feb/Mar	1	0	0	0	1

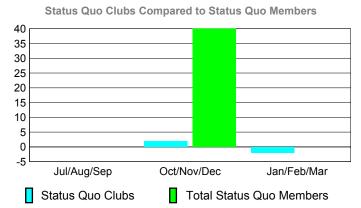
0

**CLUBS** 

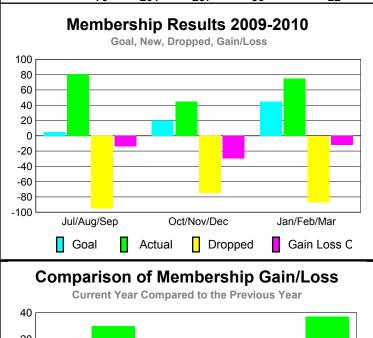
# Club Results 2009-2010 Goal, New, Dropped, Gain/Loss 1 0.8 0.6 0.4 0.2 0 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Goal Actual Dropped Gain Loss C

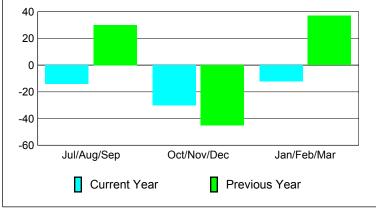


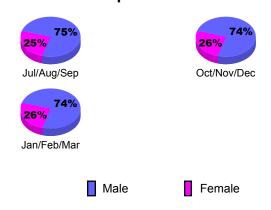
### YTD Status Quo Clubs 2009-2010











-10

-20

-30

-40

Jul/Aug/Sep

Current Year

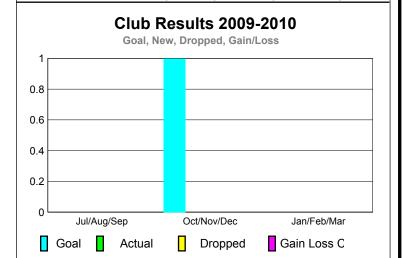


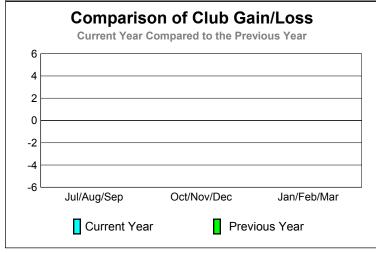
Totals

### GMT: Federico STEINHAUS Location: ITALY GMT CA: 4

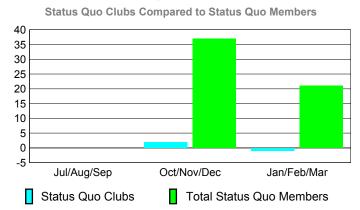
		<u>Club</u> <b>20</b> 0	<u>Clubs</u> <b>2008-2009</b>			
Month	New Club Goal	Actual New Clubs	Actual Dropped Clubs	Gain/ Loss of Clubs	Gain/ Loss of Clubs	
Jul/Aug/Sep		0	0	0		
• .	0	-	· ·	_	0	
Oct/Nov/Dec	1	0	0	0	0	
Jan/Feb/Mar	0	0	0	0	0	

**CLUBS** 



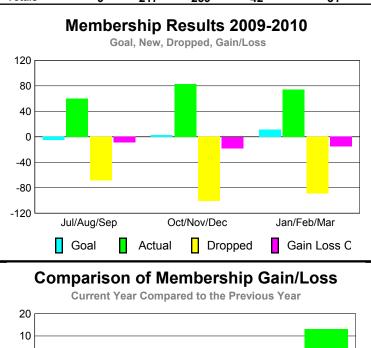


### YTD Status Quo Clubs 2009-2010





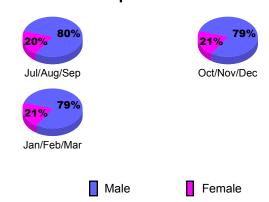
**MEMBERSHIP** 



## Gender Comparison 2009-2010

Oct/Nov/Dec

Jan/Feb/Mar





Totals

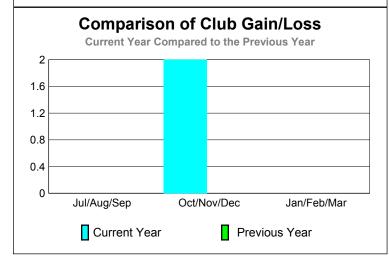
### GMT: Federico STEINHAUS Location: ITALY GMT CA: 4

0

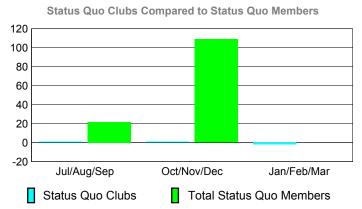
		<u>Club</u> <b>20</b> 0		<u>Clubs</u> 2008-2009	
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	0	0	0	0	0
Oct/Nov/Dec	0	2	0	2	0
Jan/Feb/Mar	0	1	-1	0	0

**CLUBS** 

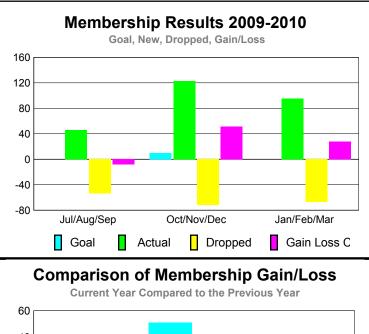
### **Club Results 2009-2010** Goal, New, Dropped, Gain/Loss 2 1.6 1.2 0.8 0.4 0 -0.4-0.8 -1.2 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Goal Actual Gain Loss C Dropped

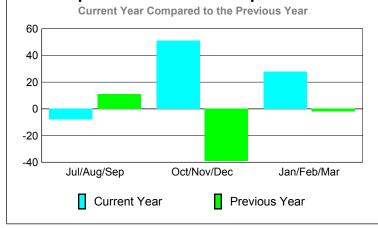


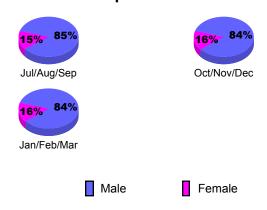
### YTD Status Quo Clubs 2009-2010



### **MEMBERSHIP Membership** Results <u>Membership</u> 2009-2010 2008-2009 Net Actual Actual Gain/ Gain/ Memb New Dropped Loss of Loss of Month Goal Memb Memb Memb **Memb** Jul/Aug/Sep 0 -54 46 -8 11 Oct/Nov/Dec 51 -39 10 123 -72 Jan/Feb/Mar -67 -2 0 95 28 Totals 10 264 -193 71 -30







-40

-60

-80

-100 -120

-140

-160

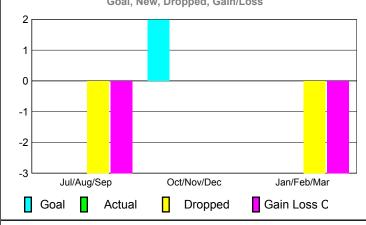


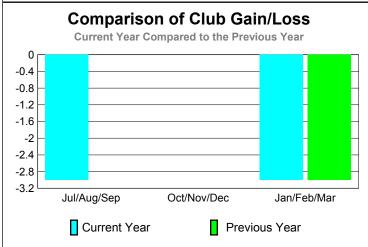
### **Location: ITALY** GMT CA: 4 **GMT: Federico STEINHAUS**

			LUDS		
		Club		Clubs	
		200	2008-2009		
New Actual Actual Gain/ Club New Dropped Loss of Goal Clubs Clubs Clubs					Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	0	0	-3	-3	0
Oct/Nov/Dec	2	0	0	0	0
lan/Feh/Mar	Λ	Λ	-3	-3	_3

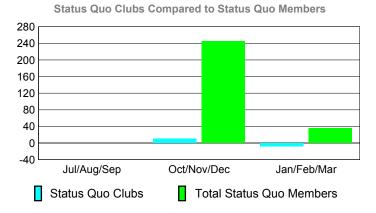
CLURS

# Jan/Feb/Mar Totals **Club Results 2009-2010** Goal, New, Dropped, Gain/Loss



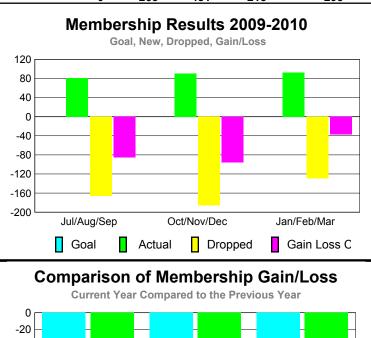


### YTD Status Quo Clubs 2009-2010

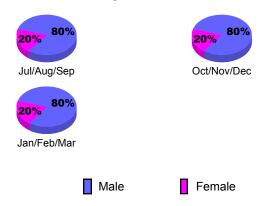




**MEMBERSHIP** 



# Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Current Year Previous Year



-10 -20

-30 -40

-50

-60

Jul/Aug/Sep

Current Year

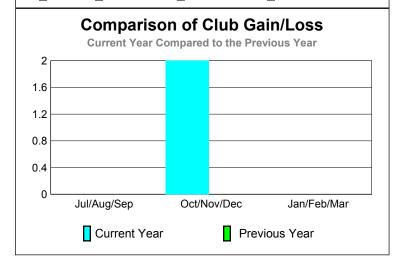


Totals

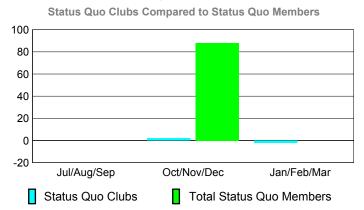
### GMT: Federico STEINHAUS Location: ITALY GMT CA: 4

		C	LUBS		
		Club	Clubs		
		200		2008-2009	
	New	Actual	Actual	Gain/	Gain/
	Club	New	Dropped	Loss of	Loss of
Month	<u>Goal</u>	Clubs	Clubs	<u>Clubs</u>	<u>Clubs</u>
Jul/Aug/Sep	0	0	0	0	0
Oct/Nov/Dec	2	2	0	2	0
Jan/Feb/Mar	0	0	0	0	0

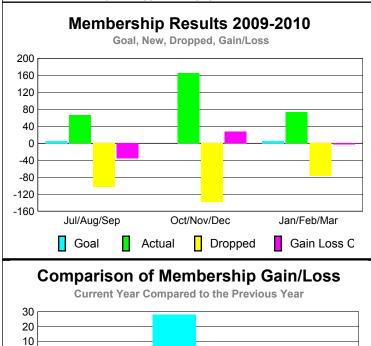
# Club Results 2009-2010 Goal, New, Dropped, Gain/Loss 2 1.6 1.2 0.8 0.4 0 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Goal Actual Dropped Gain Loss C



### YTD Status Quo Clubs 2009-2010



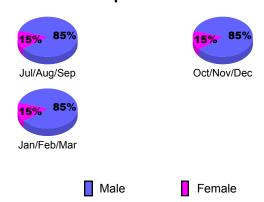
		WITNYI	DIMESTI		
	Membership				
		200	2008-2009		
	Net	Actual	Actual	Gain/	Gain/
	Memb	New	Dropped	Loss of	Loss of
Month	<u>Goal</u>	<u>Memb</u>	<u>Memb</u>	<u>Memb</u>	<u>Memb</u>
Jul/Aug/Sep	5	67	-103	-36	-51
Oct/Nov/Dec	0	166	-138	28	-50
Jan/Feb/Mar	5	74	-77	-3	-23
Totals	10	307	-318	-11	-124



## **Gender Comparison 2009-2010**

Oct/Nov/Dec

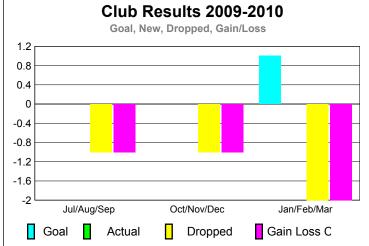
Jan/Feb/Mar

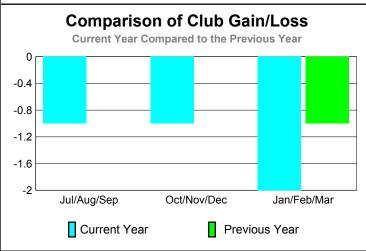




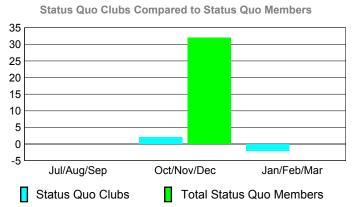
GMT: Federico STEINHAUS Location: GREECE GMT CA: 4

		<u>Club</u> <b>20</b> 0	<u>Clubs</u> 2008-2009		
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	0	0	-1	-1	0
Oct/Nov/Dec	0	0	-1	-1	0
Jan/Feb/Mar	1	0	-2	-2	-1
Totals	1	0	-4	-4	-1

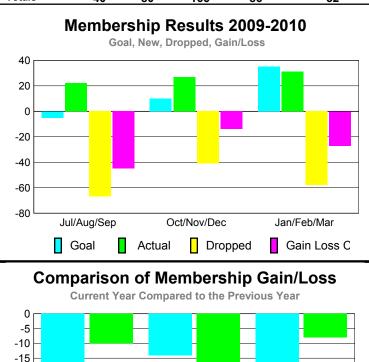


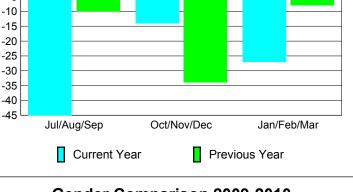


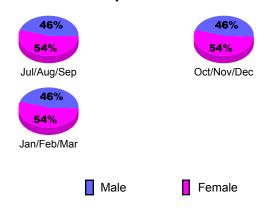
### YTD Status Quo Clubs 2009-2010









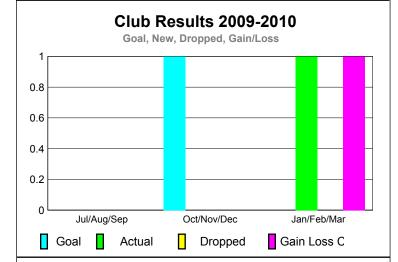


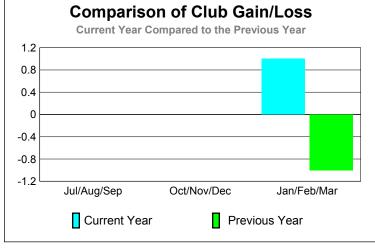


GMT: Federico STEINHAUS Location: GREECE GMT CA: 4

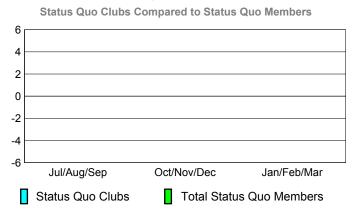
		<u>Club</u> <b>200</b>		<u>Clubs</u> 2008-2009	
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	0	0	0	0	0
Oct/Nov/Dec	1	0	0	0	0
Jan/Feb/Mar	0	1	0	1	-1
Totals	1	1	0	1	<u>-1</u>

**CLUBS** 

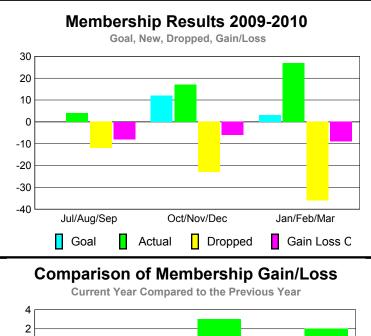


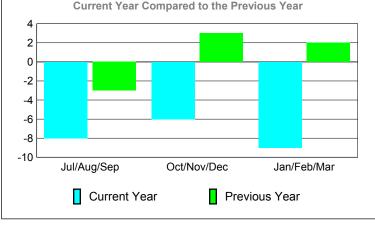


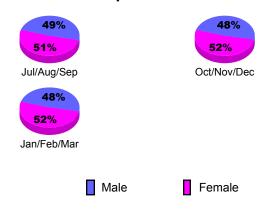
### YTD Status Quo Clubs 2009-2010



		MEM	BERSH	<u>IIP</u>	
	<u>Membership</u> Results 2009-2010				<u>Membership</u> 2008-2009
Month	Net Memb <u>Goal</u>	Actual New <u>Memb</u>	Actual Dropped <u>Memb</u>	Gain/ Loss of <u>Memb</u>	Gain/ Loss of <u>Memb</u>
Jul/Aug/Sep	0	4	-12	-8	-3
Oct/Nov/Dec	12	17	-23	-6	3
Jan/Feb/Mar	3	27	-36	-9	2
Totals	15	48	-71	-23	2





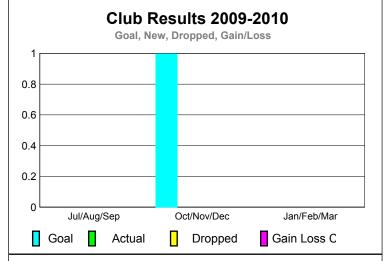


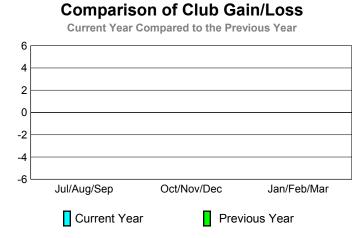


GMT: Federico STEINHAUS Location: CYPRUS GMT CA: 4

		<u>Club</u> <b>20</b> 0		<u>Clubs</u> 2008-2009	
Month	New Club Goal	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	0	0	0	0	0
Oct/Nov/Dec	1	0	0	0	0
Jan/Feb/Mar	0	0	0	0	0
Totals	1	0	0	0	0

**CLUBS** 





### YTD Status Quo Clubs 2009-2010

Status Quo Clubs Compared to Status Quo Members

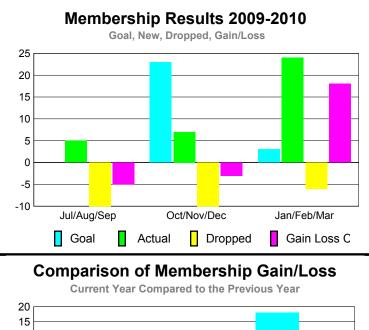
6
4
2
0
-2
-4
-6

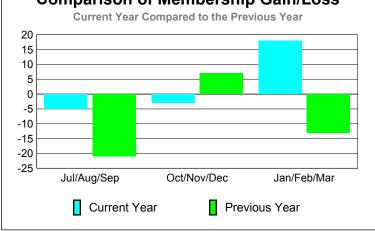
Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar

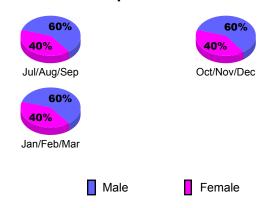
Status Quo Clubs

Total Status Quo Members

		MEM	BERSH	ПР	
		Member	<u>Membership</u>		
		200	2008-2009		
	Net	Actual	Actual	Gain/	Gain/
Month	Memb	New	Dropped	Loss of	Loss of
TVIOITEII	<u>Goal</u>	<u>Memb</u>	<u>Memb</u>	<u>Memb</u>	<u>Memb</u>
Jul/Aug/Sep	0	5	-10	-5	-21
Oct/Nov/Dec	23	7	-10	-3	7
Jan/Feb/Mar	3	24	-6	18	-13
Totals	26	36	-26	10	-27





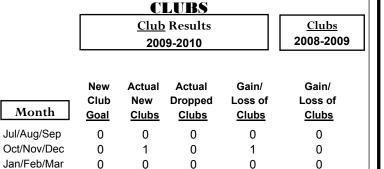




Totals

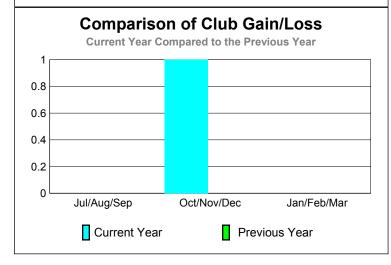
### GMT: Federico STEINHAUS Location: MALTA GMT CA: 4

0

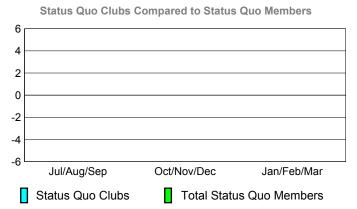


0

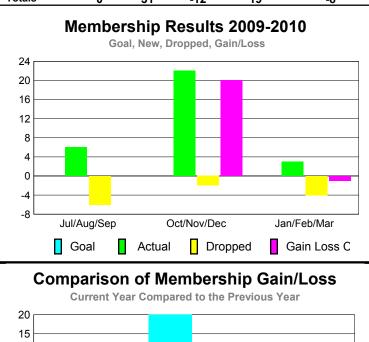
# Club Results 2009-2010 Goal, New, Dropped, Gain/Loss 1 0.8 0.6 0.4 0.2 0 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Goal Actual Dropped Gain Loss C

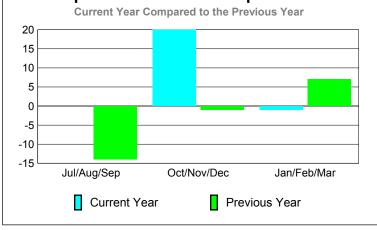


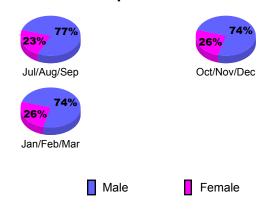
### YTD Status Quo Clubs 2009-2010



<b>L</b> 17 t	S.II.1 67 (1 4				
		MEM	BERSH	IIP	
		Member	Membership		
		200	2008-2009		
	Net	Actual	Actual	Gain/	Gain/
	Memb	New	Dropped	Loss of	Loss of
Month	Goal	Memb	<u>Memb</u>	Memb	Memb
Jul/Aug/Sep	0	6	-6	0	-14
Oct/Nov/Dec	0	22	-2	20	-1
Jan/Feb/Mar	0	3	-4	-1	7
Totals	0	31	-12	19	-8







-2 -4

-6

Jul/Aug/Sep

Status Quo Clubs

Oct/Nov/Dec

Jan/Feb/Mar

Total Status Quo Members

### 2009-2010 GMT Quarterly Report for District (or Undistricted) REP OF SAN MARINO

### **Location: REP OF SAN MARINO** GMT CA: 4 **GMT: Federico STEINHAUS MEMBERSHIP CLUBS Club** Results Clubs **Membership** Results <u>Membership</u> 2008-2009 2009-2010 2008-2009 2009-2010 New Actual Actual Gain/ Gain/ Net Actual Actual Gain/ Gain/ Club New **Dropped** Loss of Loss of Memb New Dropped Loss of Loss of Month Month Goal Clubs Clubs Clubs Clubs Goal Memb Memb Memb Memb Jul/Aug/Sep 0 0 Jul/Aug/Sep 0 3 0 0 0 0 -2 -2 Oct/Nov/Dec Oct/Nov/Dec 0 0 0 0 0 0 0 0 0 1 Jan/Feb/Mar Jan/Feb/Mar -2 -2 0 0 0 0 0 0 0 Totals 0 0 Totals 0 -4 -4 4 **Club Results 2009-2010** Membership Results 2009-2010 Goal, New, Dropped, Gain/Loss Goal, New, Dropped, Gain/Loss 6 -0.4 -0.8 0 -1.2 -2 -1.6 -2 -6 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Goal Gain Loss C Actual Dropped Actual Dropped Goal Gain Loss C Comparison of Club Gain/Loss Comparison of Membership Gain/Loss **Current Year Compared to the Previous Year Current Year Compared to the Previous Year** 6 3 4 2 0 -2 -4 -2 -6 Jul/Aug/Sep Jan/Feb/Mar Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Oct/Nov/Dec Current Year Current Year Previous Year Previous Year YTD Status Quo Clubs 2009-2010 Gender Comparison 2009-2010 Status Quo Clubs Compared to Status Quo Members 6 98% 4 Jul/Aug/Sep Oct/Nov/Dec 2

98%

Male

Female

Jan/Feb/Mar

0

-10

-20

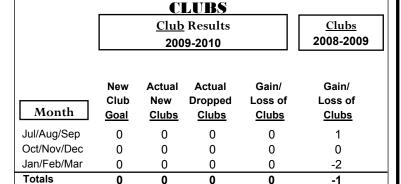
-30

Jul/Aug/Sep

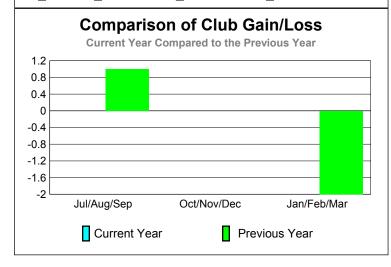
Current Year



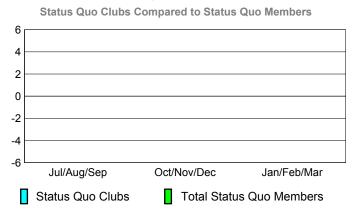
### GMT: Federico STEINHAUS Location: CYPRUS GMT CA: 4



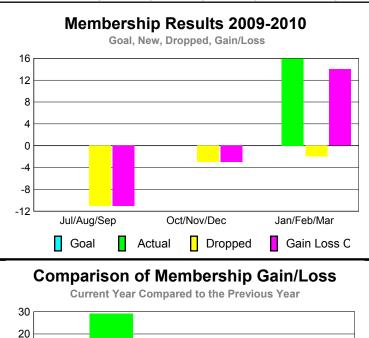
# Club Results 2009-2010 Goal, New, Dropped, Gain/Loss 6 4 2 0 -2 -4 -6 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Goal Actual Dropped Gain Loss C



### YTD Status Quo Clubs 2009-2010



### **MEMBERSHIP Membership** Results <u>Membership</u> 2009-2010 2008-2009 Net Actual Actual Gain/ Gain/ Memb New Dropped Loss of Loss of Month Goal Memb Memb Memb **Memb** Jul/Aug/Sep 0 0 -11 29 -11 Oct/Nov/Dec 0 0 -3 -3 8 Jan/Feb/Mar -2 -22 0 16 14 Totals 16 -16 0 15



### **Gender Comparison 2009-2010**

Oct/Nov/Dec

Jan/Feb/Mar

